

STATE	NUMBER OF MEMBERS			
VIRGINIA	116	+	102	= 218
MARYLAND	166	+	190	= 356
DISTRICT	107	+	149	= 256
OTHER	25	+	15	= 40

25%
41%
~~29%~~ 29.4%
4.6%

MEMBERSHIP TYPE	NUMBER			
INDIVIDUAL	266	+	301	= 567
FAMILY	127	+	140	= 267
PAID MAILING	20	+	14	= 34
HONORARY	1	+	1	= 2
EXCHANGE	0			
SAMPLE	0			

65%
30.7%
3.9%
.2%
267
2
534
567
1101
adults

MONTH	NUMBER OF EXPIRATIONS			
JANUARY	40	+	50	= 90
FEBRUARY	19	+	38	= 57
MARCH	69	+	95	= 164
APRIL	38	+	22	= 60
MAY	35	+	20	= 55
JUNE	21	+	8	= 29
JULY	4	+	4	= 8
AUGUST	9	+	4	= 13
SEPTEMBER	80	+	37	= 117
OCTOBER	23	+	46	= 69
NOVEMBER	39	+	52	= 91
DECEMBER	37	+	80	= 117

YEAR	NUMBER OF EXPIRATIONS			
76	0			
77	17	+	3	= 20
78	348	+	321	= 669
79	27	+	118	= 145
80	18	+	13	= 31
81	3	+	0	= 3
82	0			
83	0			
84	0			
85	0			
86	1	+	1	= 2

2.3%
76.9%
16.7%
3.6%
0.3%

TOTAL MEMBERSHIP ON TAPES = 414 + 456 = 870

MOORE BUSINESS FORMS, INC. HO
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